



## Bay City Electric Works History

**1932** – Bob & Leola Norris opened Bay City Electric Works as a motor rewinding business in San Diego on University Avenue with a \$10 Model T Ford and experience in the motor rewinding business.

**1954** – Bay City relocated to India Street and began to sell and service small portable and standby generators manufactured by U.S. Motors.

**1962** – Bay City became a Kohler Generator Dealer under Generator Equipment Company who was the Los Angeles Kohler Distributor.

**1965** – Bay City relocated to a larger 5,000SF facility on Hancock Street in San Diego to support continued growth.

**1971** – Kohler Power appointed Bay City as their Distributor for San Diego and Imperial Counties for Industrial and RV/Mobile Products.

**1984** – The Norris family sold the assets of Bay City to CDS Electric which was led by Tom Claycomb. The Company continued to operate under the Bay City Electric Works name.

**1997** – Kohler Power appointed Bay City six additional Southern California counties for their RV/Mobile generator products.

**1997** – Bay City was honored by Kohler Power as their Distributor of the Year.

**2001** – Bay City relocated from the Hancock Street facility in San Diego to a 20,000SF facility on three acres in Lakeside, CA which was 30 minutes northeast of downtown San Diego.

**2002** – Bay City opened up a Service Center in San Bernardino, CA to support our growing generator service business.

**2003** – Kohler Power expanded Bay City’s area of responsibility to include Riverside and San Bernardino Counties in Southern California for Industrial and Residential Products.

**2007** – The assets of Bay City were purchased by Rod & Kim Lee, Mark & Nancy Loftin, Chuck & Rachel Loftin, forming their new Corporation named Bay City Equipment Industries, Inc. The Company continued to do business under the Bay City Electric Works brand.

**2008** – Bay City acquired the generator service business of Fleet Systems in San Diego and rolled the company up under Bay City.

**2009** – Bay City launched a National Generator Service Business Unit to provide a one stop shop for National Companies with a large installed base of generators that needed planned service and repairs.

**2010** – Bay City was named as a John Deere Engine Service Dealer under Western Power Products.

**2011** – Bay City spun off our National Service Business Unit to create a new Company named North American Site Services or NASS. NASS’s focus is to provide a seamless generator service solution for large national accounts. NASS is owned by seven of the largest Kohler Power distributors in the country including Bay City and Loftin Equipment.

**2012** – Bay City relocated to new Headquarters with an 18,000SF facility on 3 acres in Poway, CA which is 30 minutes northeast of San Diego.

**2012** – Bay City opened a Service Center in the San Francisco Area to support our growing service customer base in Northern California.

**2015** – Kohler Power expanded Bay City’s area of responsibility to include the entire State of California and Northern Nevada for Industrial and Residential products making the new combined territory one of the top three markets in North America.

**2015** – Bay City opened a Sales and Service Center in Los Angeles County in the City of Industry to support the Kohler Power territory expansion.

**2015** – Bay City was appointed as the Mitsubishi Engine Distributor for large bore and small-bore diesel engines covering all of California and Nevada.

**2015** – Bay City was honored by Kohler Power as their Industrial Distributor of the Year.

**2016** – Bay City Partners acquired the 18,000SF Poway, CA Headquarters facility.

**2016** – North American Site Services (NASS) acquired Ultimate Service Associates, Inc. (USA) and brought in Kirk Hilbig as a Partner. Relocated the NASS/USA Headquarters to Tulsa, OK.

**2016** – Bay City was honored by Kohler Power as their “Large Power Systems” Distributor of the Year.

**2017** – Bay City was honored by Kohler Power as their “Large Power Systems” Distributor of the Year

**2018** - Bay City was honored by Kohler Power as their “Large Power Systems” Distributor of the Year

**2019** – Bay City relocated our Greater LA Sales and Service Center to a 20,000SF facility in Rancho Cucamonga, CA on a 2.2-acre site which is 42 miles east of downtown Los Angeles.

**2020** – Bay City acquired Central California Generator from Breck Davis and Angelica Ceja to strengthen our Service support in the Sacramento and Central Valley region.

**2020** – Bay City was appointed as a Distributor of Outback Power & Enersys Products in California to begin entry into the energy storage market.

**2021** – Kohler Power expanded Bay City’s area of responsibility to include Hawaii for Industrial and Residential products.

**2021** – Rod & Kim Lee and Austin & Kara Lee acquired 100% of Bay City stock by purchasing the Loftin Family shares.

**2021** – Bay City constructed a 1,000SF generator training laboratory in our Rancho Cucamonga facility to train our Technicians and Dealers.

**2021** – Bay City acquired 4.5 acres of land in Galt, California to construct a new Sales & Service Center.